

Acquisition การครองครอง

PR

App Store Optimization

Content Marketing

Performance marketing

Influencer marketing

Cross-sell
web-to mobile, app-to-app

Virality
Invites & Content - Share

Content indexing

International

Retargeting

Partnerships & integration

Conversion optimization

Engagement & Retention

Product
Proposition, Features & UX, User accounts

Activation
FTUX, onboarding, tutorial, aha moment

Lifecycle Marketing

Activity notification

Community
Engagement & Support

Monetization การสร้างรายได้

Revenue model development
freemium, paid, ad-supported, Subscriptions, Virtual goods

payment processing

carrier billing, paypal, offer walls, credit cards, etc

Pricing

Bundling, fixed, dynamic, regional, virtual currency

Ad Inventory Management

Native ads, sponsorship, direct sales, ad exchange

Analytics & Intelligence

Attribution

Event tracking

Campaign measurement

App store analytics & intelligence

User segmentation

Cohort analysis Content analysis

Sentiment tracking
Incl. NPS

User testing Screen flows

A/B test measurement

Conversion funnels

App performance analysis
CPU, battery, network

LTV modelling

Growth accounting
Growth rate, churn, sessions

Growth modelling & scenario planning

Tech

Deep linking

A/B test framework

Marketing automation SDK

Attribution SDK

Monetization SDKs

Analytics SDKs

Channels

Push notifications
Incl. browser push

In-app messaging

TV, print, radio

Messenger platforms

App streaming

Search

Incl. App Stores

Email

Owned channels

Mobile DSPs

Chatbots

Mobile display & video networks

SMS

App store listing

Mobile SSPs

Influencer platforms

Social networks